



2023

Enterprise Products & Services

**SERVERS
NETWORKING
BACKUP & STORAGE
POWER SOLUTIONS**



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**Hewlett Packard
Enterprise**

Lenovo™
ThinkServer



EAT•N

Powering Business Worldwide



Microsoft

aruba
a Hewlett Packard
Enterprise company

CISCO

Meraki



SentinelOne™

veeam



Build easy Today with Theodist

About US

For over 50 years, Theodist has been helping Papua New Guinea do business. As the nation's leading office products supplier, we pride ourselves on quality and service and aim to delight our customers with an unbeatable shopping experience.

What began as a two-person store in 1968 has grown to an organisation of over 320 staff, with corporate branches in Port Moresby, Lae, and Mt Hagen. Carefully selected Resellers throughout the country expand our reach into regional areas, while maintaining our strict quality standards. Our in-house logistics team and multiple warehouses enable us to deliver, install, and support our products in all corners of Papua New Guinea.

Though best known for office products, Theodist has evolved into much more than just a stationery supermarket. We have emerged as market leaders in technology, office furniture, commercial printing, survey equipment, and more. Partnerships with global brands such as HP, Lenovo and Dell ensure that our catalogue consistently evolves to meet market trends.

We are a true one-stop shop for all your business needs. Whether you require a set of business cards or furniture and technology to outfit your new corporate headquarters, rest assured you will receive the same level of care and expert advice.

THINK BUSINESS? THINK THEODIST.

Theodist is a certified partner with Dell, Microsoft, Veeam, HP, HPE, Lenovo, Cisco, Meraki, Sophos, Zoom and various other industry vendors.

In today's rapidly evolving industry, ICT infrastructure is indispensable for businesses, ensuring efficiency, security, and scalability in the digital landscape. As technology transforms work and communication, the demand for innovative ICT solutions remains strong, enabling organizations to adapt, compete, and succeed. These solutions offer multifaceted benefits, enhancing operational efficiency by providing reliable data transfer, enabling seamless communication, bolstering data security, and offering scalability and flexibility. Moreover, they lead to cost savings, streamline operations, and foster agility in a digitally-driven world. Investing in ICT infrastructure is essential for organizations, empowering competitiveness, data-driven decision-making, improved customer engagement, and enhanced cybersecurity. It also supports remote work, ensures business continuity, and paves the way for future growth and innovation. In essence, ICT infrastructure is the backbone of modern business operations, delivering efficiency, security, and competitiveness.

Servers: Servers are the core of ICT infrastructure, providing the computational power needed to run applications and manage data. They offer benefits such as centralized data storage, efficient data processing, and the ability to host various services, applications, and websites.

Networking Equipment: This includes routers, switches, and firewalls. Networking equipment facilitates data communication within and between organizations. Benefits include reliable data transfer, network segmentation for security, and the ability to manage traffic effectively.

Storage Solutions: ICT infrastructure includes various storage solutions like Network-Attached Storage (NAS) and Storage Area Networks (SAN). These products provide efficient data storage, backup, and retrieval capabilities, ensuring data availability and integrity.

Cloud Services: Cloud computing services offer scalability and flexibility. They allow organizations to access computing resources on-demand, reducing the need for physical infrastructure and lowering costs. Cloud services also promote collaboration and remote work.

Cybersecurity Solutions: Security is a critical component of ICT infrastructure. Security products like firewalls, antivirus software, and intrusion detection systems protect data and systems from cyber threats, ensuring confidentiality, integrity, and availability.

Virtualization: Virtualization technologies allow organizations to run multiple virtual servers or desktops on a single physical server. This maximizes resource utilization, reduces hardware costs, and simplifies management.

IoT Infrastructure: As the Internet of Things (IoT) grows, infrastructure for IoT devices becomes crucial. It enables data collection, analysis, and automation, offering benefits like predictive maintenance and data-driven insights.

Benefits of Investing in ICT Infrastructure products Include:

Efficiency: Streamlined operations, reduced manual tasks, and improved resource utilization.

Productivity: Enhanced collaboration, remote work capabilities, and faster access to information.

Scalability: Flexibility to adapt to changing needs and accommodate growth.

Data Management: Efficient data storage, backup, and retrieval, leading to better data governance.

Cost Savings: Lower hardware and maintenance costs, reduced downtime, and optimized resource usage.

Competitiveness: Staying competitive by leveraging technology for innovation and agility.

Security: Protecting sensitive data and systems from cyber threats.

Customer Satisfaction: Improved services, response times, and customer engagement.

Business Continuity: Ensuring operations continue in the face of disruptions or disasters.

In summary, ICT infrastructure products play a vital role in modern organizations, offering a wide range of benefits that enhance efficiency, security, competitiveness, and innovation. The specific products and benefits chosen depend on an organization's needs and objectives.

CONFIGURE and Build your server today.


**Hewlett Packard
Enterprise**



HPE ProLiant ML350 Gen10 Server
HPEML350G10



Lenovo

ThinkServer



**Lenovo ThinkSystem ST250 V2 Tower Server 7D8F SFF 16GB
TruDDR4 4x2.4TB 10KSAS 12GB**
LENST250



**Lenovo ThinkSystem SR630 Rack Mounted Server SFF 32GB
TruDDR4 4x2.4TB 10KSAS 12GB Xeon SP**
LENSR630



SERVER



Lenovo



CISCO





TP-Link TL-WA801N
300Mbps Wireless N Access Point
4878347



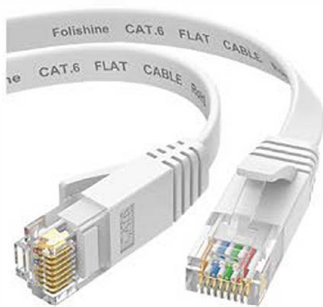
TP-Link Archer AX72 AX5400
Dual-Band Gigabit Wi-Fi 6 Router
5265582



TP-Link AC750
Wireless Travel Router
3520872



4G MERAKI
CELLULAR



SLIM Ultra thin
Patch Leads 0.5m/1m/2m/3m/5m/10m



Cat6A Shielded Blue
0.5M/1m/2m/3m/5m/10m

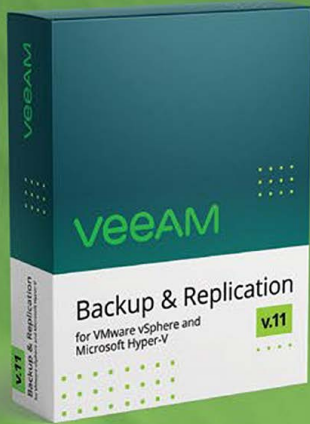


Cisco 2960s 48Ports



Cisco 9200L Switch 48Ports/24 Ports

BACKUP & STORAGE



HP MSA SAN Storage

Best-in-class performance with Plenty of capacity



POWER SOLUTIONS



Phone (10Wh)

65 Times



Electric Blanket (120Wh)

5 Hrs



Mini Fridge (60Wh)

11 Hrs



Slow Cooker (200W)

3 Hrs



Powering Business Worldwide



StarTech.com



TORQ

1 YEAR
WARRANTY



TRUE ONLINE
UPS



PROTECT YOUR
INVESTMENT

PREMIUM IT SUPPORT

Peace of Mind
through Guaranteed
Response Times

Highly Skilled and
Experienced
Engineers

Proactive Monitoring
via Theodist
Monitoring Service

Disaster Recovery &
Business Continuity

Corporate Governance
Audits & Assessment



ICT SERVICES OFFERED

- ✓ PC/ Laptop repair and maintenance
- ✓ End user device troubleshooting and support
- ✓ Network, Systems & Servers troubleshooting & support
- ✓ Preventive maintenance
- ✓ Patch management, Firmware and system/application updates
- ✓ Change Management & Configuration management
- ✓ Off-site backup
- ✓ Local Hardware sparing
- ✓ Technical staff secondment
- ✓ Cyber Security (Firewalls, Penetration Testing, Social Engineering, Threat Modelling etc.)
- ✓ Tailor-made/Custom designed solutions & support for specific business needs

Guaranteed Response Times

Theodist Service Level Agreement plans offer guaranteed response times based on the potential impact of a problem to your business. When you need us we'll be there.

Proactive Monitoring

Theodist Monitoring Service (TMS) is modelled on best practice systems used around the world by leading Managed Service Providers. TMS continuously monitors the health and performance of your environment to maximise uptime and minimise risk.

Customer Service

Theodists' highly responsive Service Desk logs, processes and tracks customer requests through to completion using our in-house ticketing system. Our friendly and courteous staff are firmly focused on fast and positive outcomes for our customers.

Professional Services

Theodist technical resources are vendor accredited and experienced with PNG environment. We utilise our experience, expertise and knowledge of the latest technologies to recommend, deliver support solutions that are closely aligned to your requirements.

Continuity of Support

A Theodist Service Level Agreement guarantees continuity support for your organisation. Even when your internal resources are unavailable the Theodist team, together with TMS, will be safeguarding your environment.

MFP SERVICES OFFERED

- ✓ SLA Support**
A comprehensive Service Level Agreement support with exclusive
- ✓ AI based Monitoring / analytics support (SDS)**
Cutting edge AI Cloud-based systems with reporting capabilities that constantly monitor your M P s to provide notifications on your consumables & LLCs level and alerts of problems well before they arise.
- ✓ Technical support**
Our service technicians will support you in the event of any questions you may have regarding the HP device *

 - Installation and setup**
Support during installation and setup of your M P s with an experienced technical team
 - Maintenance**
Professional maintenance of your HP M P s with Certified HP MFP engineers
 - Corporate Repairs**
Repair of your HP M P s will be covered using First Party HP OEM parts always on hand to provide individual advice regarding the printer service

SERVICE OFFER CHARGES

HP MFP Charges

*Reponses time will be within the same day, Most of these actions will be preventative in nature.

Business Hours	PGK400.00
After Hours	PGK700.00

* Travel time will be charged at the above rates.

Service Center Charges (ext.gst)

Service Rates	Priority1	Priority2
Response Times	<=4 hours	<=48 hours
Business Hours	PGK350.00	PGK300.00
After Hours	PGK375.00	PGK350.00

Winner of the HP Suppliers Partner of the year 2020 Theodist Ltd



Managed print services (MPS) offer several advantages to businesses, helping them optimize their printing infrastructure and document management processes. Some of the key benefits include:

Cost Savings: MPS helps reduce printing-related costs significantly by optimizing print volumes, reducing waste, and eliminating unnecessary printing. It provides a predictable and transparent cost structure, making it easier for organizations to budget for printing expenses.

Improved Efficiency: MPS streamlines printing workflows, automates routine tasks, and ensures that printing resources are used more efficiently. This leads to reduced downtime, increased employee productivity, and faster document processing.

Enhanced Security: MPS providers often incorporate robust security measures into their services, helping businesses protect sensitive information. Features like secure printing, user authentication, and data encryption can safeguard documents and prevent unauthorized access.

Reduced Environmental Impact: By minimizing paper and energy consumption, MPS contributes to a greener and more sustainable office environment. It helps organizations meet their corporate social responsibility goals and reduce their carbon footprint.

Simplified Management: With MPS, businesses can outsource the management of their printing infrastructure. This means less administrative burden and more time for IT teams to focus on strategic initiatives rather than troubleshooting printer issues.

Proactive Monitoring and Support: MPS providers offer ongoing monitoring and maintenance services, ensuring that printers and multifunction devices are running smoothly. This proactive approach helps prevent downtime and reduces the need for emergency repairs.

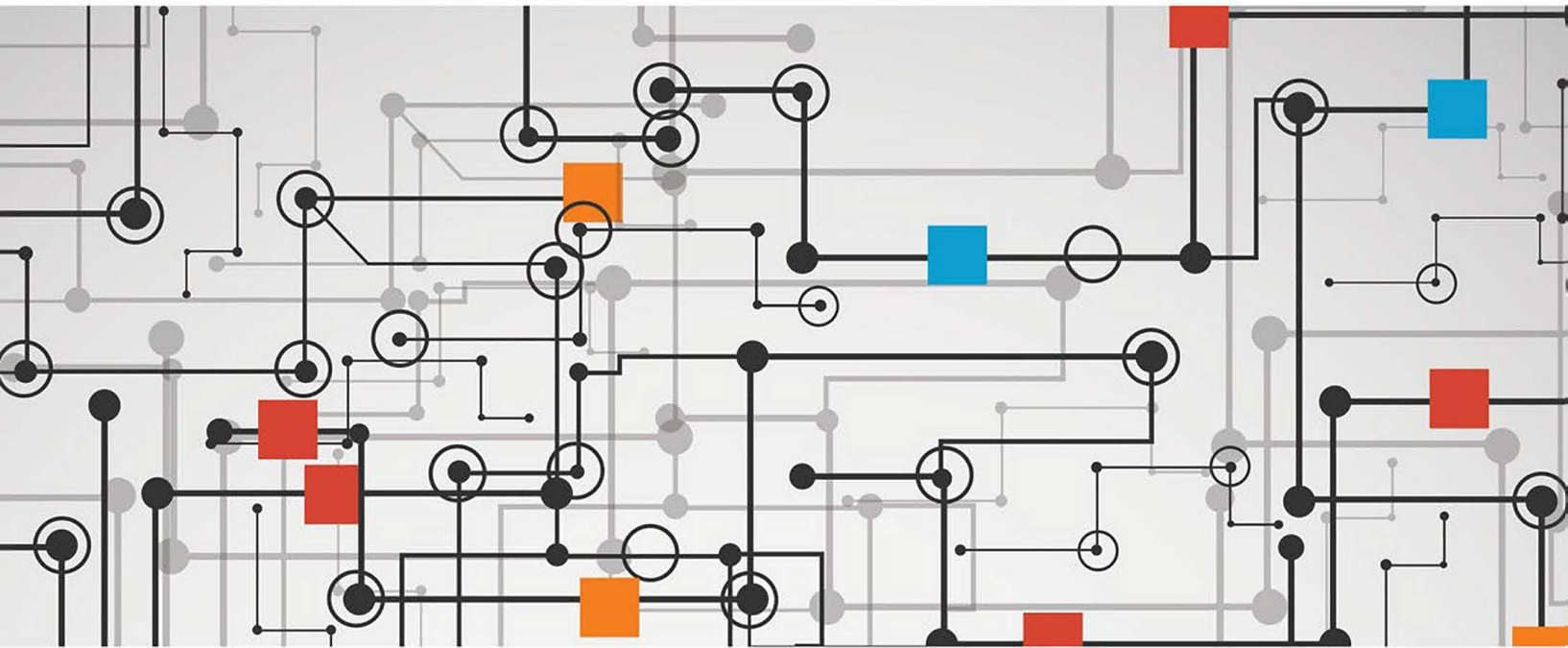
Scalability: As businesses grow or change, MPS can easily scale to accommodate evolving printing needs. This flexibility allows organizations to adapt to changing circumstances without incurring significant upfront costs.

Vendor Consolidation: MPS often involves consolidating various printer vendors and models into a more efficient and standardized fleet. This reduces the complexity of managing multiple vendors and simplifies supply ordering.

Access to Advanced Technology: MPS providers stay updated with the latest printing technology, allowing businesses to access cutting-edge hardware and software solutions without the hassle of constant upgrades.

Data Analytics and Reporting: MPS offers valuable insights into printing habits and costs, enabling businesses to make data-driven decisions for further optimization and cost reduction.

In summary, managed print services offer a comprehensive solution for businesses seeking to control printing costs, improve efficiency, enhance security, and minimize their environmental impact. This strategic approach to print management can yield significant benefits and support organizations in achieving their broader business goals.



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